Roll No. [ ] [ ] [ ] [ ] [ ] [ ] [ ] [ ] [ ] [ ] Total No. of Pages : 02

Total No. of Questions : 17

MBA (Sem.–4)

WORKSHOP ON INDIAN ETHOS

Subject Code : MBA-403-18

M.Code : 77821

Date of Examination : 16-07-22

Time : 3 Hrs. Max. Marks : 60

INSTRUCTIONS TO CANDIDATES :

1. **SECTION-A contains EIGHT questions carrying TWO marks each and students have to attempt ALL questions.**
2. **SECTION-B consists of FOUR Subsections : Units-I, II, III & IV. Each Subsection contains TWO questions each carrying EIGHT marks each and students have to attempt any ONE question from each Subsection.**
3. **SECTION-C is COMPULSORY and consists of ONE Case Study carrying TWELVE marks.**

SECTION-A

1. Explainvarious learnings from Kautilya's Arthashastra.
2. Give the distinction between Ethics and Ethos.
3. What are Secular and Spiritual Values?
4. What do you mean by Value Based Management?
5. What is Brain storming?
6. What is the role of Meditation in managing stress?
7. What do you mean by Law of Creation?
8. What do you mean by Law of Humility?

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SECTION-B

UNIT-I

9. What is the role of Ethos in business? Also, describe a few important management lessons from Vedas and Mahabharata.
10. What do you mean by Indian Ethos? Discuss in detail the salient features and points of difference between Indian and Western style of management.

UNIT-II

11. Explain various features and dimensions of Work Ethos.
12. Describe the relevance of Value System in Work Culture. Also, discuss the impact ofvalues on various stakeholders.

UNIT-III

13. Explain in brief about the various causes and consequences of stress at work.
14. What are the contemporary approaches to Leadership? Discuss in detail.

UNIT-IV

15. What is the role of Karma to Managers? Also, describe various Laws of Karma.
16. Explain in detail the concept and methodologies of Corporate Karma in detail.

SECTION-C

17. **Case Study:**

Read the following case study and answer the questions given at the end of the case:

Mr. Mohan was running a small business in which around 100 unskilled workers were working. Most of the workers were very poor and illiterate. They had not any other option to survive other than working in the business owned by Mr.Mohan. Mr. Mohan was the main task master for them, and he was very nice in his behaviour towards the workers working in his business. He was basically following participative style of leadership.

Mr. Mohan's son, Mr. Sohan has just completed his MBA from a reputed institution, and he joined the- business of his father. He had studied Indian Ethos, Organisational Behaviour, and various Human Resource subjects during his MBA. His style of working was totally different from his father. He believed in autocratic style of working, and was very rude towards the workers.

Mr. Mohan was not satisfied with the style adopted by his son. He called Sohan and said to him," I have been observing your style of working for the last few days. I know you have studied Indian Ethos, Human Resources and Organisational Behaviour during your studies, but you are not using these in real life."

Questions:

a. Comment on the leadership style of Mr.Mohan and Mr. Sohan?

b. Do you agree with Mr.Mohan? Give reasons.

c. What leadership qualities are needed to manage such small business where majority of workers are unskilled?

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Total No. of Pages : 02

Total No. of Questions : 10

MBA (Sem.–4)

WORKSHOP ON INDIAN ETHOS

Subject Code : MBA403/18

M.Code : 77821

Date of Examination: 27-04-2024

Time : 3 Hrs.

Max. Marks : 60

INSTRUCTIONS TO CANDIDATES :

1. **SECTION-A contains EIGHT questions carrying TWO marks each and students have to attempt ALL questions.**
2. **SECTION-B consists of FOUR Subsections : Units-I, II, III & IV. Each Subsection contains TWO questions each carrying EIGHT marks each and students have to attempt any ONE question from each Subsection.**
3. **SECTION-C is COMPULSORY and consists of ONE Case Study carrying TWELVE marks.**

SECTION-A

1. **Write Short notes on:**

   a) Ethos *vs* Ethics

   b) Secular *vs* Spiritual Values

   c) Indian *vs* Western Management

   d) Nishkama Karma

   e) Qualities of Karta

   f) Types of stress

   g) Brainstorming

   h) Management lessons from Bible

SECTION-B

UNIT-I

2. Explain the concept of Indian Ethos. Discuss features of Indian Ethos.

3. Discuss management lessons based on Vedas and Mahabharta.

UNIT-II

4. Explain in detail, different levels of work ethos. Discuss the steps involved in process of Work Ethos.

5. Explain different values for Indian Managers. What is the relevance of value-based management in global change?

UNIT-III

6. Discuss in detail the importance of mental health in management. Elaborate on techniques for Managing Stress.

7. Discuss pre-requisites of meditation. Elaborate on the benefits of meditation.

UNIT-IV

8. What is the importance of Karma to Managers? Discuss in detail the various Laws of Karma.

9. Discuss in detail the methodologies and guidelines for good corporate karma

SECTION -C

10. A manufacturing company provides jobs for many people in a small town where employment is not easy to find. The company has stayed in the town even though it could find cheaper workers elsewhere, because workers are loyal to the company due to the jobs it provides. Over the years, the company has developed a reputation in the town for taking care of its employees and being a responsible corporate citizen. The manufacturing process used by the company produces a by-product that for years has flown into the town river. The by-product has been considered harmless but some people who live near the river have reported illnesses. The by-product does not currently violate any anti-pollution laws. Considering the principles of ethos relating to sustainability, capitalism and duties of leadership in Indian and Western ethos comment on what the company should do.

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